

Measuring Student Financial Literacy

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Measuring Students' Financial Literacy: Comparison between Gender and Concentration Courses

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Abstract

Financial literacy is an interesting issue that received much attention of the researchers. Based on previous research, it found that the level of financial literacy is relatively low. This paper attempts to find out the level of students financial literacy and whether there are financial literacy differences if the terms of gender and concentration courses. 113 students from the concentration of marketing and financial management participated in this study. Data were collected using questionnaire that measures the level of financial literacy. The sampling technique used is accidental sampling and then analyzed by descriptive and quantitative method. Research shows there are differences in the level of financial literacy both in terms of gender and course of concentration. Lack of knowledge of financial management will result in the student less effectively and efficiently manage capital resources owned to achieve a better future. Having the ability to manage finances well, not only benefit themselves but also the wider community and even countries. One way of improving financial literacy is as early as possible to teach students through a variety of educational institutions and preparing facilities of financial institutions.

Keyword: Financial Literacy, Gender, Course Concentration

Introduction

Financial system plays an important role in the growth and development of a nation. Financial literacy has been considered by the economist around the world as a key pillar for the development of financial system of a country. Creating financial literacy can play a critical role in equipping the consumers with the information, basic knowledge, and skills to evaluate their options and enables them to understand the implications of alternative financial decisions (Sane, 2014). There is enormous research found that financial development promotes economic growth. Rajan and Zingales (1998) stated that there has been extensive theoretical work on the relationship between financial development and economic growth. Economist have emphasized

the role of financial development in better recognizing investment opportunities, decreasing investment unproductive asset, mobilizing savings, boosting technological innovation, and improving risk taking. All these activities can lead to greater economic growth. However, skeptic people could have a number of arguments against attributing causality, such as the relation could be driven by people's propensity to save or financial development predicts economic growth just because financial markets anticipate future growth.

Although there are differences of opinion about the role of the financial sector to economic growth, understanding the financial sector remains an important issue. Financial literacy can be a significant influence on the soundness and efficiency of the financial system. A financially literate, well-informed public could be expected to have beneficial effects on the soundness and efficiency of the financial system. It is because financial literacy could facilitate a more prudent management of household balance sheets, it could reduce lending risks for banks and other providers of credit. Next, improved financial literacy could result in more discerning choices of investment and other financial products by consumers. In turn, this is likely to strengthen the incentives for financial institutions to respond innovatively to consumer demand, leading to a more dynamically efficient financial system. A more financially literate society could be expected to exert stronger market disciplines on financial service providers by exercising greater scrutiny over the risks of particular financial institutions and their products, and through a greater awareness of risk-return trade-offs. In turn, stronger market disciplines are likely to encourage more prudent management of risks by financial institutions and a higher standard of financial service delivery. Against knowledgeable investment decisions, based on a high level of financial literacy, could be expected to result in a more productive allocation of resources through time, reflecting a more discerning approach to the balancing of risk and return. In turn, this should contribute to a higher potential growth rate, and possibly a less cyclically volatile economy, with longer-term flow-on benefits for financial stability.

Financial literacy is important for individual consumers of financial services, the financial system and the wider economy. It influences how people save, borrow, invest and manage their financial affairs. It therefore affects their capacity to grow their wealth and income, and has significant implications for people's lifestyle choices. Financial literacy also has a significant part to play in influencing how financial institutions – such as banks, non-bank deposit takers and insurers – manage their affairs and what products they provide. Because financial literacy

influences people's investment decisions, including risk/return tradeoffs, it also affects how resources in the economy are allocated. In turn, this has implications for the potential growth rate and stability of the economy (Widdowson and Hailwood, 2007).

Financial literacy is a basic need for everyone to avoid financial problems. According to Clark, Matsukura, and Ogawa, financial difficulties not only a function of low income, but also arise from lack of financial management. The study of financial literacy and its importance has emerged as a major focus of economic analysis in recent years. Studies have attempted to assess the level of financial literacy by examining a few key questions. The level of financial literacy has been shown to be relatively low in many countries and the lack of financial knowledge results in suboptimal consumption/saving decisions and in retirement planning (Lusardi and Mitchell 2011b).

By looking at the importance of financial literacy, the need for being financially literate has grown rapidly over the last decade. Moreover, the development and marketing of financial products and services has grown rapidly that need financial skill to make purchase decision (Marcolin and Abraham, 2006). Young people in particular must understand the basics of managing their capital resource. The high number of people with low levels of financial literacy presents a serious problem for both the economic well-being of nations and the personal well-being of such individuals. Not knowledgeable in financial matters and that this would tend to impact negatively on their future lives through incompetent financial management (Beal and Delpachitra, 2003). This paper attempts to measure the level of financial literacy among students, then comparing its level of financial literacy based on gender and course concentration.

Literatur Review

Noctor, Stoney and Stradling (1992) conceptualized and defined the term financial literacy as the ability to make informed judgments and to take effective decisions regarding the use and management of money. Anthes (2004) stated that personal financial literacy is the ability to read, analyse, manage and communicate about the personal financial conditions that affect material well being. OECD (2005) defines financial education as the process by which financial consumers/investors improve their understanding of financial products and concepts and, through information, instruction and/or objective advice, develop the skills and confidence to

become more aware of financial risks and opportunities, to make informed choices, to know where to go for help, and to take other effective actions to improve their financial well-being.

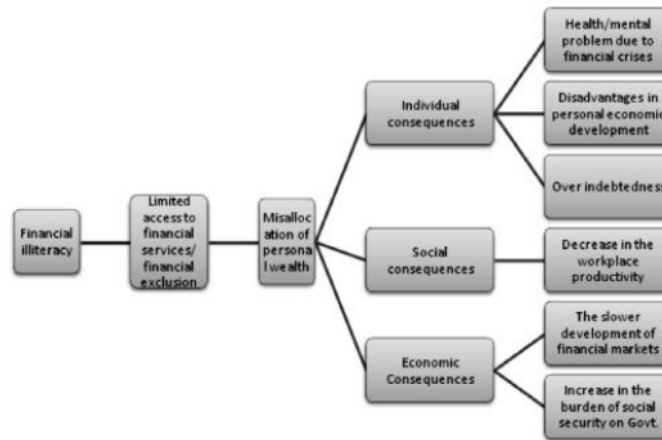
Financial literacy always associated with lifetime planning and saving for retirement. Lifecycle economic theories are based on the assumption that individuals have an adequate knowledge of important financial issues such as understanding compounding of interest, the impact of inflation on real income, risk and return characteristics of various assets, and the importance of diversification. This is become more important because incorrect knowledge can lead to suboptimal decisions such as excessive consumption early in life and having too little income in retirement or not investing enough in human capital because future returns are not correctly measured in comparison to costs that are borne today (Clark, Matsukura, Ogawa).

From broad definitions suggested, Widdowson and Hailwood (2007) summarize that financial literacy has a number of elements, including basic numeracy skills, such as the ability to calculate rates of return on investments, the interest rate on debt, and basic arithmetic ability; an understanding of the benefits and risks associated with particular financial decisions, including spending, borrowing, leverage and investing; the ability to understand basic financial concepts, including the trade off between risk and return, the main attributes of different types of investments and other financial products, the benefits of diversification, and the time value of money; and the capacity to know when to seek professional advice and what to ask, and the ability to understand the advice given by professional advisers.

Moreover, Oseifuah (2010) mentioned that there are some of the key elements of financial literacy skills and knowledge often cited in the literature. The first is mathematical literacy and standard literacy such as basic numeracy and comprehension skills. Then, financial understanding about the nature and forms of money, how it is used, and the consequences of consumer decisions. The third is financial competence, such as the understanding of the main features of basic financial services, attitudes to spending money and saving, understanding financial records and appreciating the importance of reading and maintaining them, an awareness of the risks associated with financial products, and an appreciation of the relationship between risk and return. And the last is financial responsibility - the ability to make appropriate personal life choices about financial issues, understanding consumer rights and responsibilities, the ability, and confidence to seek assistance when things go wrong.

According to Kotzè & Smit, (2008) the consequences of financial illiteracy could be spending more than their income; the lack of, or insufficient, record keeping; not planning and implementing a regular investment program; and making incorrect financial decisions. Furthermore, consequences of financial illiteracy can be summarized in the form of the following figure (Sane, 2014):

Figure 1
Consequences of Financial Illiteracy



One way to increase financial literacy is through education. An increase in financial literacy, resulting from financial education, should lead to more informed and effective financial decisions (Altman, 2012). Very few studies have been conducted to measure the effectiveness of financial literacy programs. The challenge facing all organizations offering such programs is the need to show the extent to which the programs have changed attitudes and investment behavior. The extent to which financial education programs provide lasting effects in changing behavior was found to be inconclusive. On the other hand, a body of research indicates that delivering financial literacy programs within the workforce is particularly effective (Kerry, Clayton, and Olynyk, 2007). The paper of Appleyard and Rowlingson (2013) concludes that there appears to be a groundswell of momentum behind making financial education a compulsory part of the National Curriculum, but, even if this happens, there will be challenges in delivering such education in practice. In the workplace, Vitt et al. (2000) conclude that the greatest advantage of financial literacy education is reducing employees' financial problems and encouraging them to be responsible for their own financing and both will help increasing the efficiency of the organization (Taft et al., 2014)

Financial education in schools is increasingly viewed as important by policy makers and the public for two key reasons: firstly, financial education is seen as important for children and young people 'as consumers, workers, business people or investors' (Gunter and Furnham, 1998: 95), and, secondly, it is seen as helping children to have greater understanding of effective economic decision making now and in the future. The increasingly complex financial world we live in, at a time of global financial crisis and retrenchment of state welfare, make such education increasingly important. However, financial education cannot be viewed as a panacea for creating financial citizenship or combating financial exclusion. Government, regulators and financial institutions all play a part in creating a responsible and transparent financial system for individuals to access appropriate and affordable financial products and services. Putting financial education into the National Curriculum is only a small, first step, however. Just as important is consideration of the content, style and delivery of financial education. Sherraden *et al.* (2011) have argued that young children increase financial capability when they have access to financial education and it is accompanied by participation in meaningful financial services. They found that, using a quasi-experimental design, elementary school children who participated in the *I Can Save* initiative (a school savings scheme to help children save for higher education) scored significantly higher on a financial literacy test taken in fourth grade than comparison. Alongside issues of content and style there is also the issue of delivery. The children we spoke to found our sessions particularly memorable because we were outsiders. The use of specialists within schools should therefore be considered alongside training teachers to take on this area of education.

Method

This research study investigated the financial literacy differences based on gender and course concentration. Sampling technique used is accidental sampling. Of 160 questionnaires distributed, only 118 were returned so that its response rate of 73%, and only 113 were filled out completely to further analysis. The survey data included questions that explored the student's knowledge about general personal finance, saving and loans, insurance, and investment. For each category, provided five (5) a statement that must be answered to answer T (True) or F (False). The level of financial literacy can then be measured by counting how many correct answers of all statements submitted. The more the number of correct answers, the higher the level of financial literacy. To find out the financial literacy differences, data is analyzed by Two Ways Anova.

Result and Discussion

Table 1 illustrates the descriptive statistics of respondents in this study. It can be seen that the sample consisted of 51 male and 62 female. The mean score for male is 13.3922 compare to lower score of female 12.6129. The mean score differences between course concentration is higher than between gender, 13.7571 for finance compare to 11.6744 for marketing students.

Tabel 1
Descriptive Statistics

Dependent Variable:Financial Literacy

Gender	Course	Mean	Std. Deviation	N
Male	Finance	13,8667	1,97804	30
	Marketing	12,7143	2,88345	21
	Total	13,3922	2,43375	51
Female	Finance	13,6750	1,60747	40
	Marketing	10,6818	3,64347	22
	Total	12,6129	2,88214	62
Total	Finance	13,7571	1,76468	70
	Marketing	11,6744	3,41370	43
	Total	12,9646	2,70558	113

Table 2 further provides number of correct answers of the financial literacy question. Based on the data in Table 2, it can be seen that most of the students can answered correctly by 14 statement or by 40 people (35%), while there were 4 people or 4% of students who answer only 4 statement correctly

Tabel 2
Number of Correct Answer to Financial Literacy Statement

No	Correct Answer	Frequencies	Percentage
1	17	3	2,654867
2	16	5	4,424779
3	15	21	18,58407
4	14	40	35,39823
5	13	9	7,964602
6	12	10	8,849558
7	11	11	9,734513
8	10	3	2,654867

9	9	3	2,654867
10	8	2	1,769912
11	7	1	0,884956
12	5	1	0,884956
13	4	4	3,539823
Total		113	100

This study also wants to discover the differences between gender and course on the level of financial literacy. Two ways ANOVA is used to test this difference. Based on the Levene's Test of Equality of Error Variances in Table 3, we may conclude that there is variance difference where the F value is 6.842 and it is statistically significant at 0.05.

Table 3
Levene's Test of Equality of Error
Variances^a
Dependent Variable: Financial Literacy

F	df1	df2	Sig.
6,842	3	109	,000

Tests the null hypothesis that the error variance of the dependent variable is equal across groups.

a. Design: Intercept + Gender + Course + Gender * Course

Furthermore, Tests of Between-Subjects Effects in Table 4 describe that F value of students' course is 18.766 and it is significant at 0.00. This result means there is differences between Financial Management and Marketing Management course in the level of financial literacy. Gender give F value of 5.402 and is also significant at 0.05 which means there is differences between male and female in their level of financial literacy

Table 4
Tests of Between-Subjects Effects

Dependent Variable: Financial Literacy

Source	Type III Sum of Squares	df	Mean Square	F	Sig.
Corrected Model	160,558 ^a	3	53,519	8,848	,000
Intercept	17136,973	1	17136,973	2833,202	,000

Gender	32,672	1	32,672	5,402	,022
Course	113,507	1	113,507	18,766	,000
Gender *	22,380	1	22,380	3,700	,057
Course					
Error	659,300	109	6,049		
Total	19813,000	113			
Corrected Total	819,858	112			

a. R Squared = ,196 (Adjusted R Squared = ,174)

The result of the interaction between course and gender give F value of 3.700 is not significant at 0.05. it can be said that there is no joint effect between the course and gender on the level of financial literacy. Adjusted R Squared 17% means the variability of financial literacy that can be explained by the course, gender, and the interaction between gender and the course only 17%.

Analysis of the full model Beal and Delpachitra (2003) study showed that students with higher financial literacy scores were more likely to be male, have greater work experience, have a higher income and have a lower aggregate risk preference. While the study showed that students with higher general financial knowledge and skills were more likely to be studying business, be male, work in a more highly skilled occupation and have more work experience, the researchers reached the overall conclusion that university students were not skilled, nor knowledgeable in financial matters and that this would tend to impact negatively on their future lives through incompetent financial management.

The similar result is found in this study. Male tend to be more literate than female and both in Financial and Marketing Management concentration, even they are come from the same Economic Faculty. That's because students in Financial Management concentration learn about finance much more than their counterpart. Massimo dan Ornella (2012) consistently with the aim of their paper, paid particular attention to the last group of variables, expecting to find a positive and significant relationship between the financial experience and the attained level of financial literacy. The idea that people learn financial skills through the daily use of financial products and services or more course specific in finance, will be much more financial literate

Anthes and Most (2000) resume financial portrait of women which identified several key issues that makes women more illiterate: women are more intimidated about financial issues than men; women earn less money than men; women are less prepared for retirement; women receive

smaller retirement benefits; women live longer than men; women are poorer in retirement than men; women are more conservative investor than men. Another results showed that men are better than women in financial literacy but the existence of relationship between gender and financial literacy as well as financial concerns is rejected.

Conclusion

Based on the average value of the respondents in this study, it is known that the student has sufficient financial literacy. The results of this study also reinforces the evidence that there are differences in literacy levels between male and female where male are more likely higher than female in their financial literacy. This phenomenon requires special attention from policy makers on how to improve financial literacy for female, because at this time the female is also very active in supporting family economies. The results also prove that although students come from the same faculty that the faculty of economics, different concentrations of course also make financial literacy differences. This difference of course will be even greater compared to others who did not study economics. Therefore, policymakers should begin to consider how the public can get a chance to improve their financial literacy through both formal and informal institutions. In addition, also required the cooperation of the financial institutions for getting closer to the community through programs, activities, products and services, which is easily accessible by the public.

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